

## Fit for purpose?

-linking hatchery design and management to the context

David Little

Expert Workshop on the “Improvement of seed supply for small-scale inland aquaculture”  
Szarvas, Hungary, 27 – 28 March 2024

# Outline thoughts

- Development of aquaculture directly linked to the availability of quality juveniles
- What type of aquaculture?
- Over what period of time?
- What 'qualities' of juveniles are in demand?
- And does that mean you need a 'hatchery' at all ?
- A hatchery that can also produce advanced fingerlings?
- A hatchery that can improve the cultural traits of the farmed fish over time?



A puppy is not just for Christmas.....



**A dog is for life....**

But it is possible hatchery investments CAN have temporary or demonstration functions

# Local carp hatchery Surin, Northeast Thailand Built 1983

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- Little aquaculture in a region highly dependent on a declining freshwater fishery
- Strong trend towards off-farm migration and part-time farming
- Important but time bound role in stimulating small-holder rainfed polycultures of hatchery carps and self-recruiting species

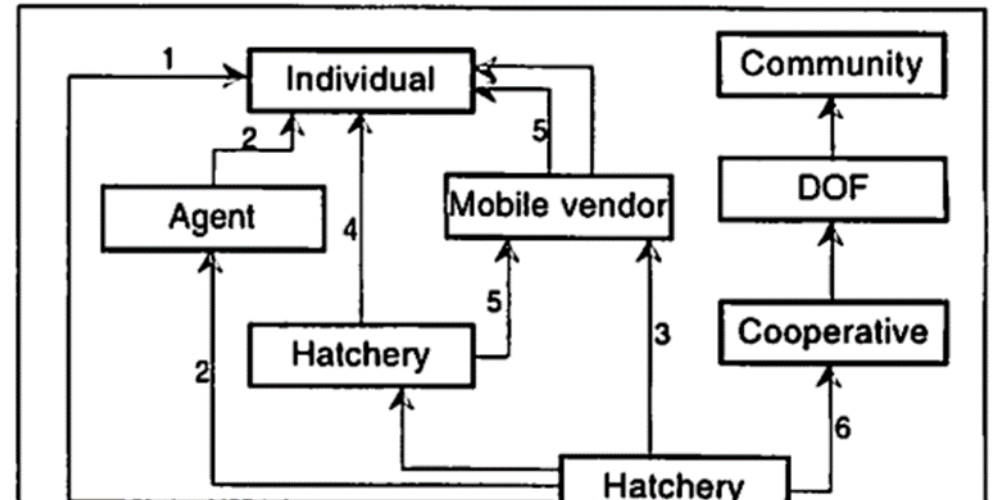
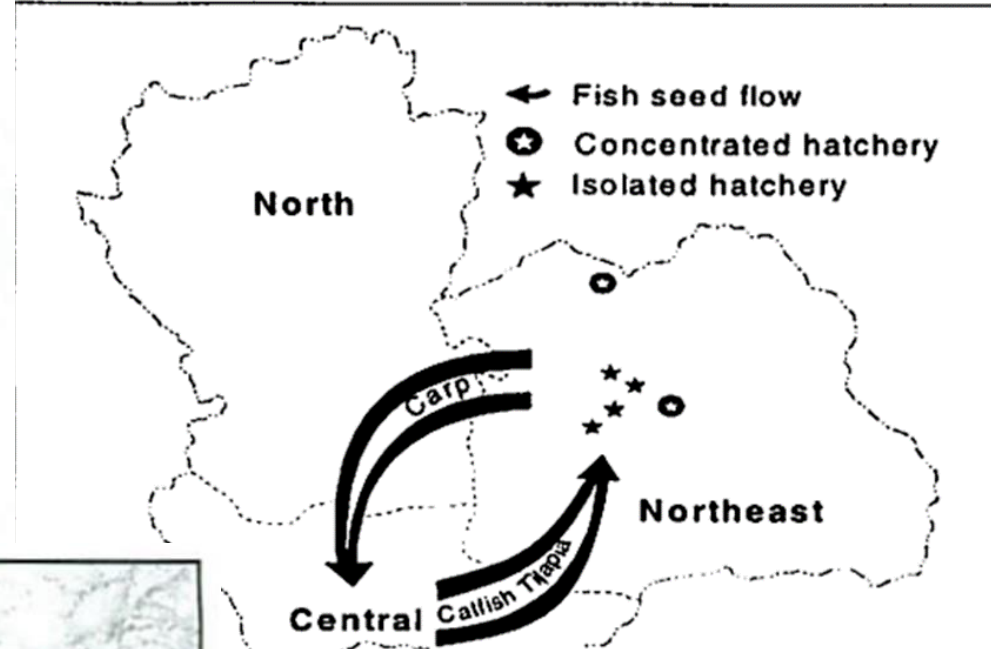


## Small-scale hatcheries in north-east Thailand

D. LITTLE, M. SKLADANY, R. RODE

First published: January 1987 | <https://doi.org/10.1111/j.1365-3100.1987.tb00123.x>

# Demand explodes-light a fire



# Failure of 'constructions'

Both Asia and Africa- a long history of poor investment in hatchery infrastructure

Located in the wrong place, the wrong scale to be run by the wrong people/organisations producing the wrong species/size of juvenile sometimes at the wrong time of year

'Functional confusion'



# Functional confusion

- To develop and disseminate hatchery technology as without hatchery-produced juveniles - no aquaculture?
- But what is the nature of aquaculture and what roles does it have in terms of cash generation and local nutritional security?



Kaminski et al. *Agriculture & Food Security* (2024) 13:1  
<https://doi.org/10.1186/s40066-023-00452-2>

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## Smallholder aquaculture diversifies livelihoods and diets thus improving food security status: evidence from northern Zambia

Alexander M. Kaminski<sup>1\*</sup>, Steven M. Cole<sup>2</sup>, Jacob Johnson<sup>3</sup>, Shakuntala H. Thilsted<sup>4</sup>, Mary Lundeba<sup>5</sup>, Sven Genschick<sup>6</sup> and David C. Little<sup>1</sup>



Photo Olek  
Kaminski

## Key issues

- Produce juveniles for whom?? What are their needs and how are these likely to change? e.g. assuming monosex tilapia required rather than mixed sex
- Characteristics of demand- species, timing, size, numbers/customer
- Linking production to distribution-who and how is it done?
- State investments are often poorly linked to entrepreneurial networks to distribute seed or respond to market information
- Private investments stimulated by development support for restocking 'public waters' often ineffective, unmonitored and contribute to inefficient bloating





# DEMAND ISSUES

The lag...between decline of fishery supply and rise of demand for aquaculture products



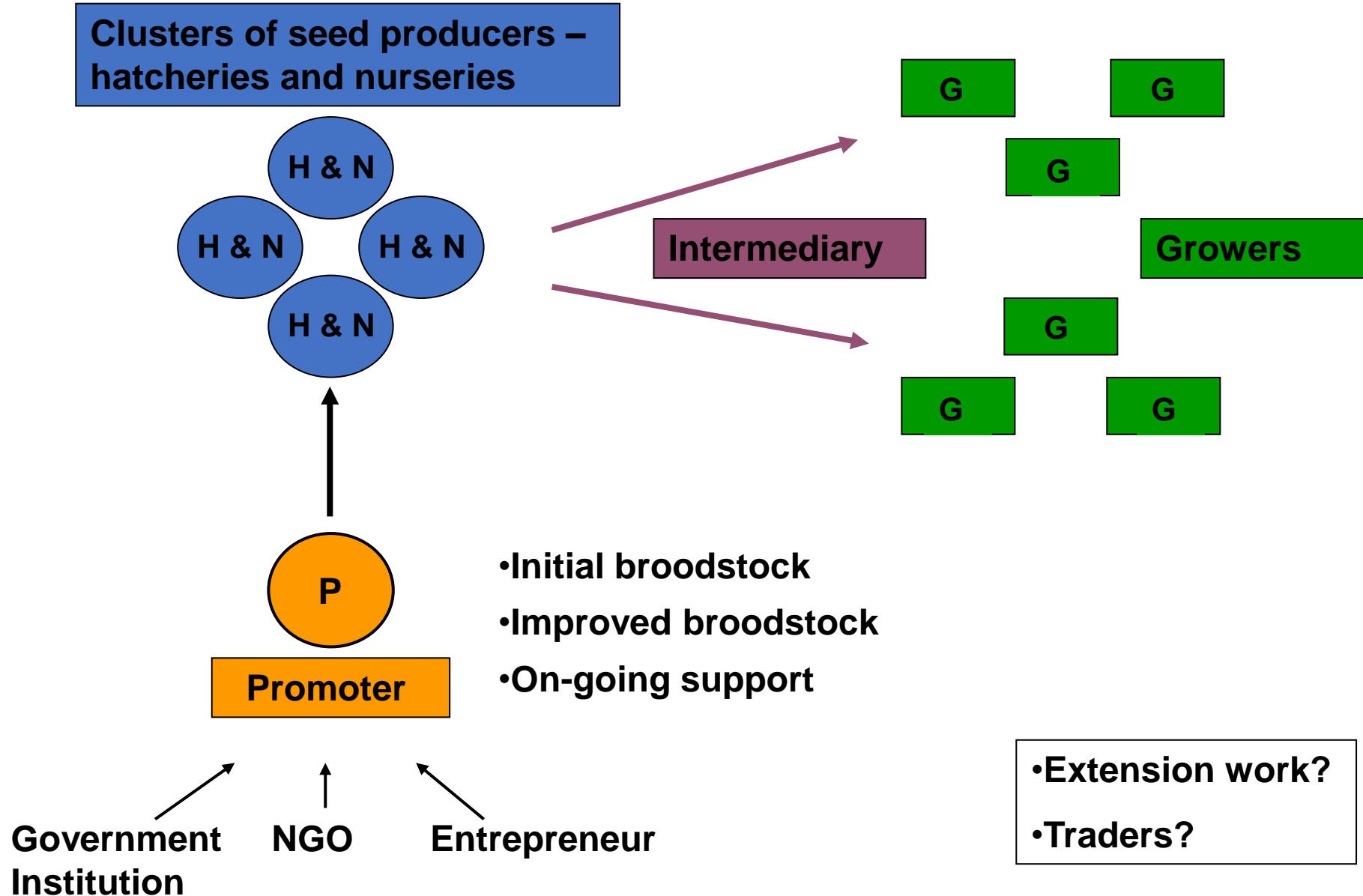
- Failing fisheries may be more resilient than they appear-particularly for those that most depend on them
- Lack of purchasing power may prevent access to farmed fish even when its available...especially if it is larger more expensive fish
- Cheap wild fish continues to compete with, and often to undermine profitability of, local farmed fish even when aquaculture established
- Established aquaculture challenged by imported cheaper farmed fish –Chinese tilapia to SS Africa



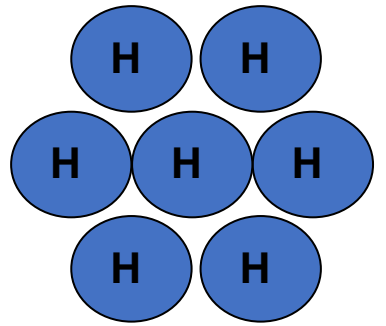
# Demand issues-

- Is the product good enough?
- Large enough to survive predation/poor management?
- Distribution costs and scaling production

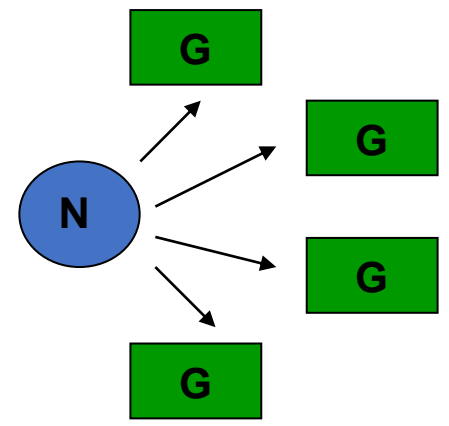
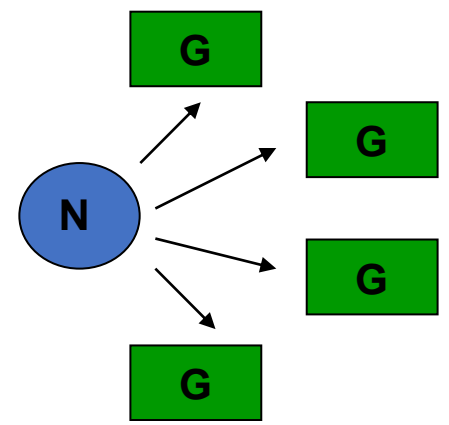




**Hatcheries only**



**Intermediary**



# Institutional support-context

- Formal e.g. Thailand
  - sustained delivery of high quality *Chitralada* strain of Nile tilapia
  - Central repository of high quality fish
  - Sustained crowding out of poorer strains
- Informal
- eg local organisations-the church



# Local nursing

- Local advanced nursing in hapa-in-ponds
- Increased benefits to hatcheries and local nurseries
- Improved access to high quality seed for dispersed farmers



# Starting from scratch RAD in Uganda



- Rural Uganda –little fish available
- Limited seed and feed
- Rural Aquaculture Development set up a service hub selling fingerlings and buying back market fish locally
- Iced fish sales in markets
- Extending formulated diets, and reducing overall feed costs with live black soldier fly larvae



## Scalable, too complex???

- Are such approaches scalable?
- Are they not still too complex?
- How dependent are they on subsidised capital investment?
- Are they personality -led and dependent and if so does this make them difficult to successfully replicate?



# Conventional development approaches

- Lots of construction-Capital investment led
- Centralised
- Technical support package ineffective
- Little understanding of latent demand for seed or constraints to broader aquaculture development
- Zombie facilities



# Can local people adopt and does it matter?

- A “bold and catalytic project,” Gishanda Fish Farm
- Partnership between African Parks-managed Akagera National Park and FoodTechAfrica, a consortium of Dutch private companies, with the support of the Rwandan and the Netherlands governments
- RAS-based systems/ TilTEch YY male technology
- Extremely highly capitalised and dependent on a wide range of imported technologies-culture systems, energy and tilapia stocks themselves



[https://www.youtube.com/watch?v=Kqh0Q1Aa\\_Gc](https://www.youtube.com/watch?v=Kqh0Q1Aa_Gc)



# Malawi – a long running saga of poor investments in Government and HE sector by donors

Highly limited purchasing power of most people means farmed fish remains unaffordable-increased reliance on small wild pelagics

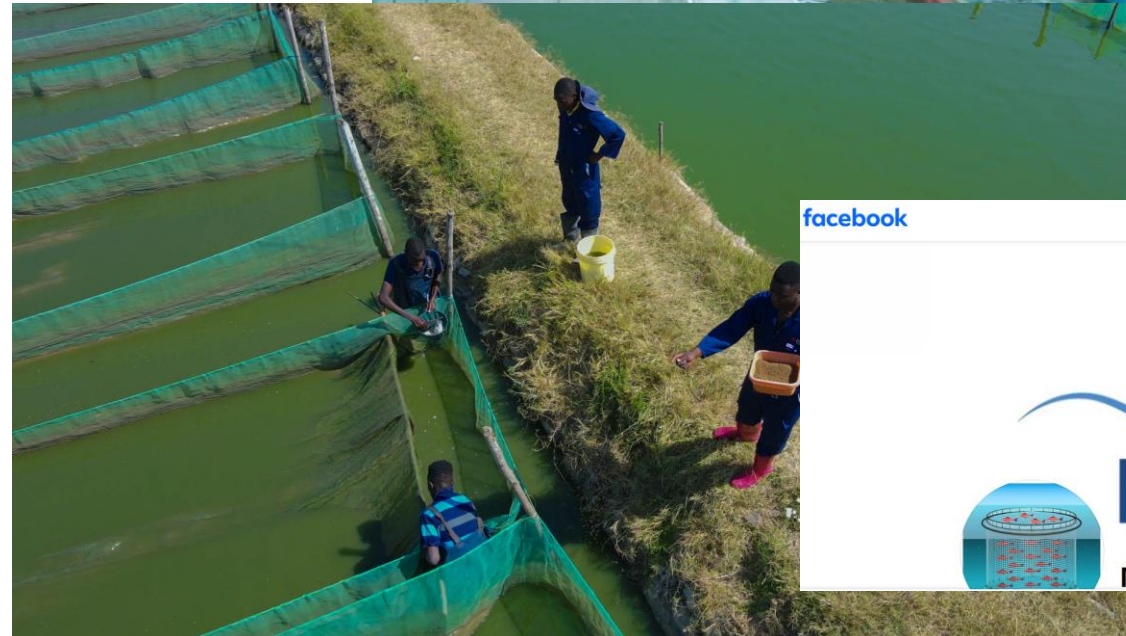
Pilots promoting improved pond production around small entrepreneurs' hatcheries suggests local development possible but slow progress to scale likely



# Young, networked African entrepreneurs

Often externally trained and from non-fishery backgrounds

Not dependent on donor subsidies or investors



# Vertically integrated lake-based tilapia aquaculture in SS Africa

Tropo Farms



- Feed based, expensive fish for those with greater purchasing power
- Efficient hatcheries but poorer access to selectively bred strains used in Asia

# Limited land-new CSR opportunities for tilapia operations

- Promoted a novel model for expanding juvenile production
- Growth requires 5-fold increase in egg production but land acquisition costly and difficult
- Launched an innovative out-grower programme for egg production



# Mutual benefits and embracing circular economy principles



## A Horticulture plants

- Partnership with Stable Foods to convert previously idle land to highly productive production sites
- Land is irrigated by effluent water from egg production ponds, rich in nutrients

## B Egg production ponds

- VF increases egg production capacity by leasing land from community
- Landowner receives passive income, averaging ~\$100 per month, 2x minimum wage

# Thailand

- Highly competitive environment for quality tilapia juvenile production serving a highly diverse grow-out customer base from intensive cage culture in rivers and impoundments to semi-intensive ponds
- Retail markets now sell mainly live fish, but huge demand for cheaper fish by food service vendors





# Thailand

- Three major hatcheries with independent, self-funded selective improvements programmes based on GIFT and other strains
- Compete of quality, price, service domestically and internationally

Thai Tilapia Association set up to collaborate on pre-competitive issues



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# Thailand

- Nam Sai model based around central farm supplying local branches with hatchlings for local sex reversal and sale
- PC and Manit -larger central farms supply through agents
- Increasing access on additional services and efficiency as labour costs rise
- Increasingly sophisticated marketing and communication with customers



# Moving seed closer to the customer-decentralised approaches in NW Bangladesh

- Long distance supply chains limit access to potential farmers
- Higher costs-poorer quality on arrival
- Little local production in 1980s-1990s-seed via rail from Jessore

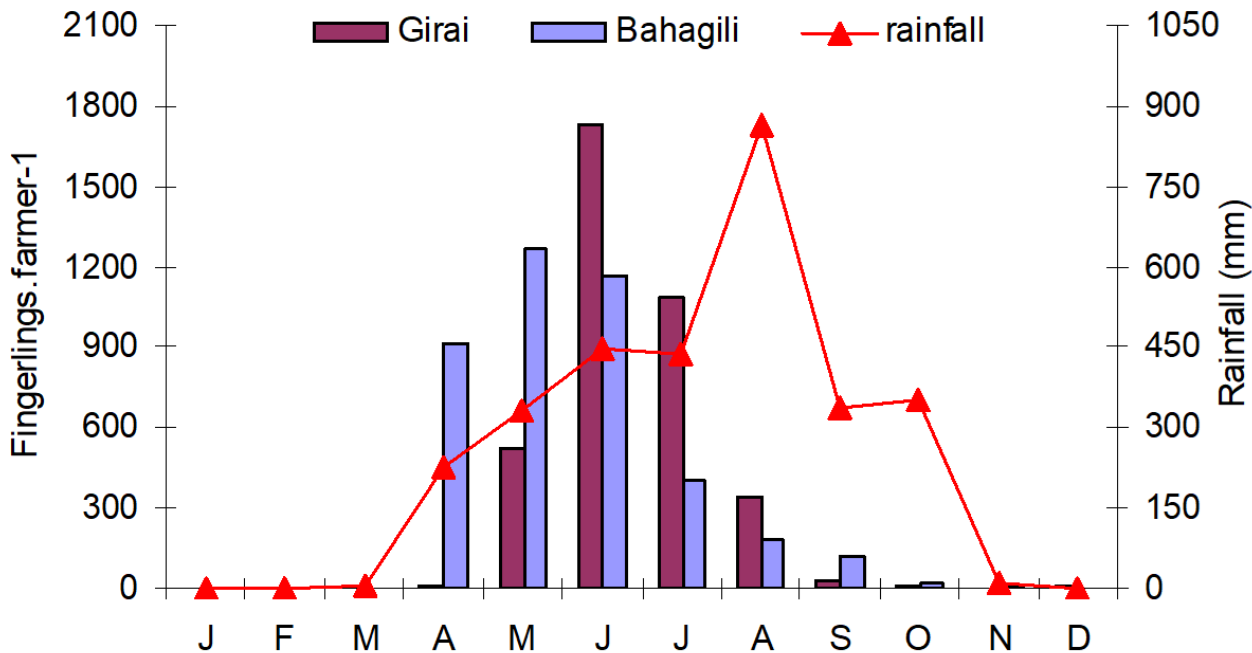


# A food system approach

- Common carp breeding and nursing in ricefields promoted as part of farmer field schools
- Small numbers of GIFT broodfish stocked in spring irrigated ricefields
- Follow-up analysis of adoption and benefits



# Seasonality



- Seed production correlated to seasonal rain-fed demand
- 10% failed totally;
- >70% produced more than 4000 seed/season
- Low output per unit area: high output per unit broodfish
- Large fingerlings (>20g fish);
- >40% sold

# Large seed

- Improved survival
- Produced at the right time
- Close to farmers wanting to purchase
- Reducing risk to traders buying and selling



## 20 years later

Significant development of wholesale markets for live fingerlings

Large expansion of riverine and minor carps purchased from hatcheries and nursed in ricefields; commercial pivot away from Nile tilapia

3 phases identified

- an initial adoption and NGO-assisted diffusion across the region,
- a parallel process of dis-adoption for some and consolidation for others, (between 2000-2014 it was abandoned in 40% of the communities previously practicing)
- a period of intensification and expansion, with new

adopters

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# Incentives

- Cash-it's a business and important part of farm incomes
- Relatively low risk as market driven
- Supports increased home consumption of fish

# Disincentives

Loss of land

Too little, inconsistent water

No time





# Where else are ricefields used for juvenile production?

- APDRA building expanding on a traditional source of fish in areas of Madagascar Highlands
- After Government privatised hatcheries and certified them restricted supply threatening traditional carp culture
- APDRA supported promoting juvenile carp production in ricefields

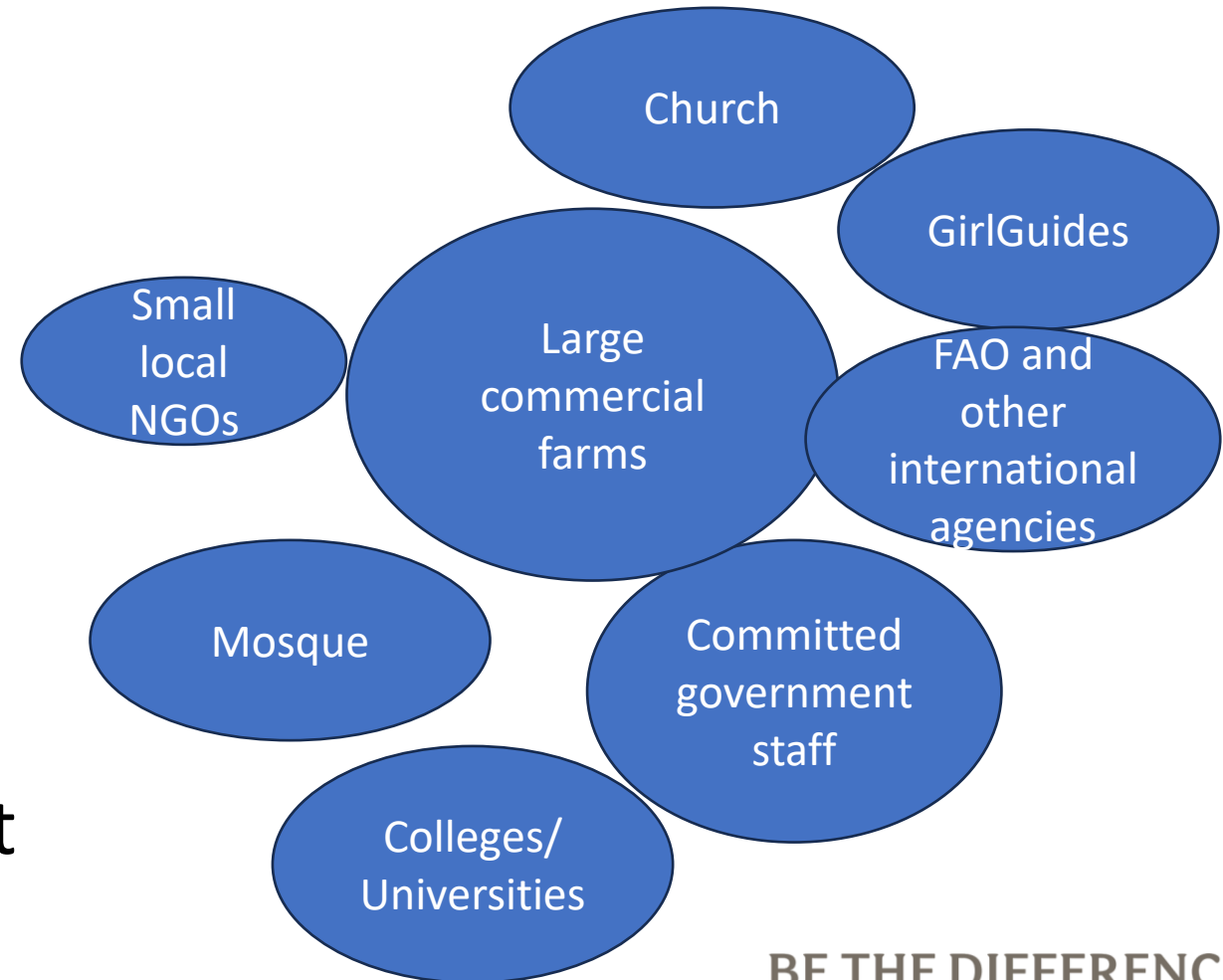


## Moving emphasis away from hardware to software-effective promotion and support for hatchery development

- *Successful*-Riverine carps=-Technicians from India and Vietnam trained in China in induced breeding
- *Less successful*:Chinese technicians visit Sri Lanka or various countries in SS Africa
- *Mixed success*: Residential training in hands on tilapia at AIT, Bangkok
- On job training at well established commercial cage farms in Africa
- Long term commitments of hubs and projects funded by donors

# Key characteristics of effective promoters

- Good participant selection –important for a short course or longer term training at a higher level
- NOT 9-5...its 24/365 business
- Demand driven
- Work in partnership (SDG17)
- **PASSION-** and commitment



# New horizons

- Hatchery strategies supporting nutrition-sensitive aquaculture



ORIGINAL RESEARCH article

Front. Aquac., 16 October 2023

Sec. Production Biology











Volume 2 - 2023 | <https://doi.org/10.3389/faquc.2023.1271715>

This article is part of the Research Topic

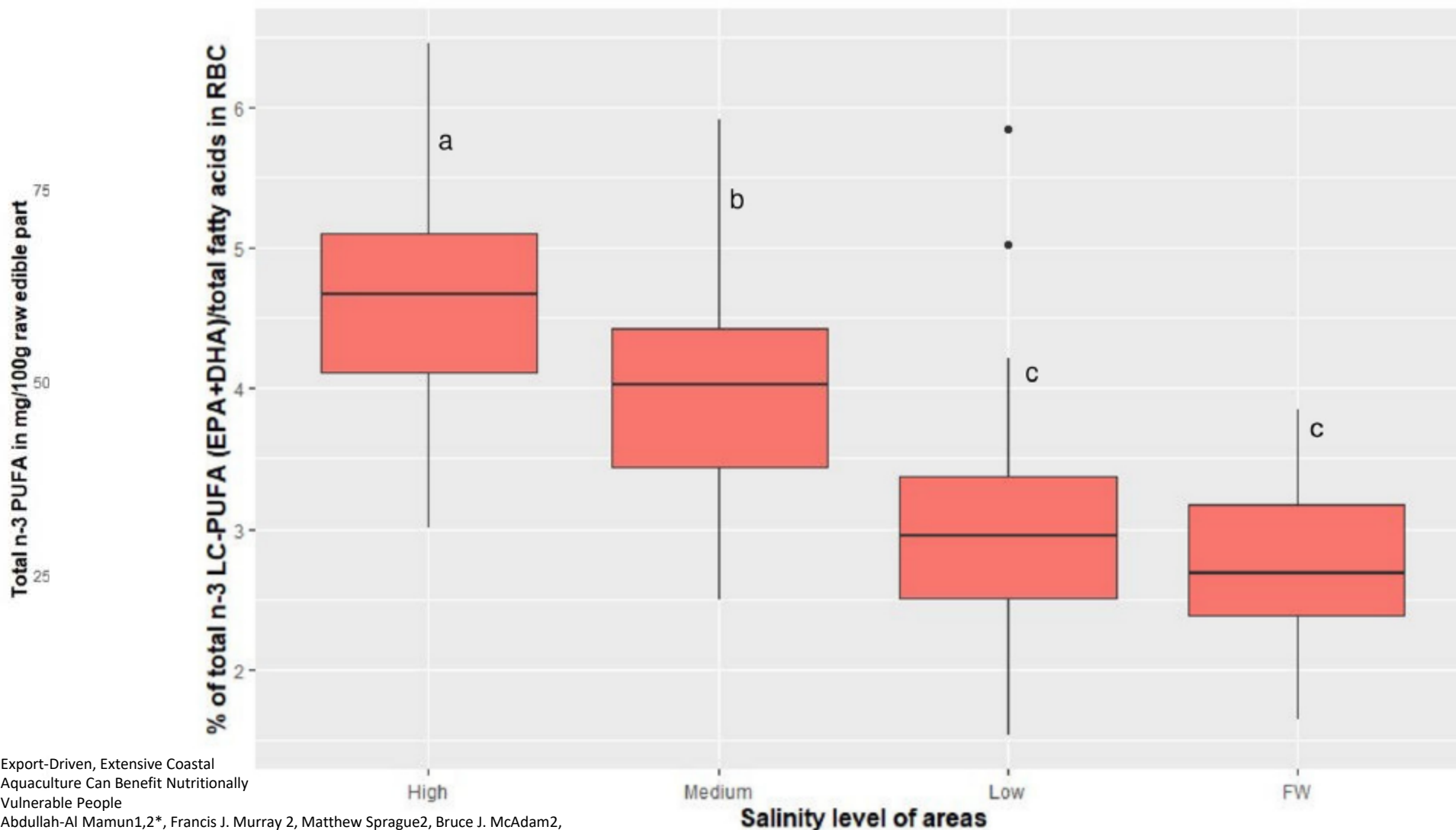
Blue Foods Security and Sustainability

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## Cracking the code of hatchery-based mass production of mola (*Amblypharyngodon mola*) seed for nutrition-sensitive aquaculture

 Francois Rajts<sup>1</sup>  Sourabh Kumar Dubey<sup>2\*</sup>  Kalpajit Gogoi<sup>3</sup>  Rashmi Ranjan Das<sup>2</sup>  
 Saurava Kumar Biswal<sup>4</sup>  Arun Panemangalore Padiyar<sup>2</sup>  Suresh Rajendran<sup>3</sup>  
 Shakuntala Haraksingh Thilsted<sup>1</sup>  Chadag Vishnumurthy Mohan<sup>1</sup>  Ben Belton<sup>1,5†</sup>

# Free breeding, self-recruiting- taking the costs out of juvenile supply



## Species selection and breeding goals

- Who does it? Who controls the direction of change and benefits?
- Would a selective breeding programme have bettered the social and human outcomes we are beginning to understand?
- And what of the environmental impacts of different juvenile supply and distribution strategies?



# Conclusions

- Start small, start cheap-pilot technology that is easy to imitate, learn about demand characteristics
- Expect change, maintain farmer –promoter- researcher dialogue
- SDG17 –YES!! but consider drivers for partnership
- Public Investment in improved strains should work backwards from demand and key desired societal outcomes



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